

# FNB Website SEO Report

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FNB Website is registering excellent results; It is placed on Google's first page on an extensive range of related and high volume search keywords and in some words we are among the first 3 banks in the first page.

The website is now featured on Google 1<sup>st</sup> page on keywords pertaining to all major sections i.e. Loans, Cards, Accounts, Services and Bancassurance.

The website is placed is placed on more keywords related to the private banking category on Google's 1st page

It is now much better ranked on "Private Banking" related keywords.

#### 1- General Keywords

Keywords	Your Google Rank in				
	LB	us			
Banks in Beirut	>50 / 9 / 10 / 15 / 15 / 9 / 8 / 8 / 10	>50 / 8 / 8 / 10 / 12 / 9 / 7 / 7 / 10			
Top bank in Beirut Lebanon	>50 / 17 / 10 / 7 / 6 / 3 / 2 / 2 / 9	>50 / 10 / 7 / 9 / 5 / 3 / 2 / 3 / 10			
Banking services in Lebanon	>50 / 3 / 3 / 2 / 2 / 1 /, 2 &3 / 1 /	>50/8/4/2/2/1/1/1/2			
Top banking services in Lebanon	>50/8/5/8/8/5/3/4/14	>50 / 5 / 5 / 8 / 7 / 5 / 2 / 3 / 14			
Open bank account in Lebanon	>50/8/7/3/5/2/1/1/3	>50 / 11 / 15 / 2 / 4 / 2 / 1 / 3 / 3			

Red = position 1,2 or 3 Green = Page 1 presence Yellow = Page 2 presence The table highlights the ranking progress of the website on the different keywords mentioned on google.com and google.com.lb

## 2- "Insurance" Keywords

Keywords	Your Google Rank in			
	google.com.lb	Google.com		
Bank insurance Lebanon	>50/2/1/1/1	>50 / 1 / 1 / 3 / 1		
Bank assurance Lebanon	>50 / 7 / 7 / 8 / 11	>50 / 8 / 8 / 1 / 12		
Banking insurance packages Lebanon	>50 / 1 & 2 / 1 / 1 / 1	>50 / 1 / 1 / 1 / 1		
Education saving plan Lebanon	>50 / 4 / 2 / 3 / 3	>50 / 6 / 2 / 4 / 4		
Retirement insurance plan Lebanon	>50 / 4 / 3 / 2 / 5	>50 / 6 / 4 / 4 / 5		

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#### 2- "Insurance" Keywords

Keywords	Your Google Rank in			
	google.com.lb Google.com			
Hospital insurance plan lebanon	>50 / 9 / 9 / 13 / 17	>50 / 8 / 9 / 14 / 17		
Income insurance lebanon	>50 / 8/ 1 / 1 / 1	>50 / 8 / 1&2 / 3 / 1		
Travel insurance plan lebanon	>50 / 10 / 4 / 6 / 5	>50 / 10 / 4 / 9 / 5		
Car insurance plan lebanon	>50 / 8 / 3 / 8 / 10	>50 / 10 / 3 / 8 / 10		
Cargo insurance plan lebanon	>50/2/1&2/2/3	>50 / 1 / 1&2 / 3 / 3		

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## 3- "Cards" Keywords

Keywords	Your Google Rank in			
	google.com.lb Google.com			
Visa business credit cards Lebanon	>50 / 7 / 2 / 1 / 1 / 1 / 3	>50/6/4/1/1/5/3		
Visa corporate credit cards lebanon	>50/3/1/1/1/3/1	>50 / 5 / 1 / 1 / 1 / 3 / 1		
Corporate credit cards lebanon	>50 / 8 / 4 / 5 & 6 / 3 / 4 / 5	>50/6/4/5&6/3/4/5		
Business credit cards lebanon	>50/9/5/4/1/3/3	>50/9/4/4/1/5/3		
Debit Cards in Lebanon	>50 / 13 / 13 / 9 / 7 / 8 / 9	>50 / 12 / 14 / 9 / 7 / 8 / 9		

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The table highlights the ranking progress of the website on the different keywords mentioned on google.com and google.com.lb

## 3- "Cards" Keywords

Keywords	Your Google Rank in		
	google.com.lb	Google.com	
Apply for debit card in lebanon	>50 / 11 / 3 / 1 / 2 / 4 / 7	>50 / 11 / 5 / 1 & 2 / 2 / 5 / 7	
Online shopping cards lebanon	>50/4/2/2/2/3/3	>50/2/2/2/2/2/3	
Secure online shopping cards Lebanon	>50/2/2/2/2/2/2	>50/2/2/2/2/2/2	
Ecommerce cards lebanon	>50/2/1/1/3/4/2	>50/3/1/1/2/4/2	
Internet cards lebanon	>50/6/6/6/4/5/4	>50 / 12 / 6 / 6 / 4 / 8 / 4	

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## 4- "Home Loan" Keywords

Keywords	Your Google Rank in			
	LB	US		
Home Loans Lebanon	>50 / 6 / 5 / 6 / 5 / 5	>50 / 9 / 5 / 6 / 5 / 5		
House Loan Lebanon	>50 / 6 / 6 / 5 / 5 / 6	>50 / 10 / 6 / 5 / 9 / 6		
Housing loan interest rate lebanon	>50 / 11 / 4 / 6 / 3 / 5	>50 / 10 / 3 / 6 / 4 / 5		
Housing loans in Lebanon	>50 / 21 / 19 / 13 / 5 / 6 / 6 / 5 / 3	>50 / 19 / 20/ 15 / 5 / 7 / 6 / 5 / 3		
Expat home loan lebanon	>50/5/7/9/8/7/4/3/	>50/5/8/9/10/7/4/4/		
iskan housing loan Lebanon	>50 / 19 / 9 / 10 / 7 / 4 / 5 / 5 / 4	>50 / 14 / 10 / 8 / 5 / 3 / 5 / 6 / 4		

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## 5- "Bank Accounts" Keywords

Keywords	Your Google Rank in				
	google.com.lb	Google.com			
Bank accounts in Lebanon	>50/5/5/8/4/1/2/3	>50/9/5/7/4/1/5/3			
Open wedding account in lebanon	>50/8/4/5/6/4/4/3	>50 / 8 / 2 / 5 / 5 / 4 / 2 / 3			
Open current account lebanon	>50/5/4/3/1/3/1/3	>50 / 4 / 4 &5 / 4 / 1 / 3 / 4 / 3			
Current account benefits Lebanon	>50 / 4 / 3 / 1 / 1 / 2 / 2	>50/2/1/5/1/2/2			
Open saving account lebanon	>50 / 15 / 5 / 3 / 2 / 2 / 3	>50 / 7 / 6 / 3 / 2 / 2 / 3			
Saving account benefits lebanon	>50 / 4 / 1 / 1 / 2	>50 / 4 / 1 / 1 / 2			

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## 6- "Online & Mobile Banking" Keywords

Keywords	Your Google Rank in				
	LB	US			
Online Banking Lebanon	>50 / 8 / 14 / 10 / 5 / 10 / 4,5&6 / 6 & 7	>50 / 14 / 15 / 16 / 5 & 6 / 10 / 8&9 / 6 & 7			
Online banking services in Lebanon	>50 / 11 / 9 / 13 / 5 / 3 / 1&2 / 1&2 / 3	>50 / 16 / 13 / 15 / 5 / 3 / 1&2 / 2 / 3			
Mobile banking Lebanon	>50 / 19 / 17 / 19 / 13 / 4 / 1 / 1	>50 / 15 / 19 / 16 / 15 / 4 / 1 / 1 / 1			
SMS banking in Lebanon	>50 / 1 & 2 / 1 &2 / 1 &2 / 1&2 / 1 / 1, 2 &3 / 1&2 / 1&2	>50 / 1 & 2 / 1 / 1 / 1&2 / 1 / 1, 2 &3 /1&2 / 1&2			
Phone banking in Lebanon	>50 / 9 / 8 & 9 / 8 / 4 / 2 / 2&3 / 1 / 1	>50 / 7 / 8 & 9 / 6 & 7 / 5&6 / 2 / 3&4 / 1 / 1			
Internet banking in Lebanon	>50 / 15 / 5 / 13 / 7 / 3 & 4 / 2&3 / 1 / 2	>50 / 20 / 16 / 15 / 7 / 2 & 3 / 2&3 / 2 / 2			

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## 7- Private Banking

Keywords	Your Google Rank in			
	LB	US		
Investment services Lebanon	>50 / 5	>50 / 8		
Financial institution Lebanon	>50 / 19	>50 / 14		
Banking trading Lebanon	>50 / 4	>50 / 3		
Equity trading Lebanon	>50 / 18	>50 / 18		
Currency trading Lebanon	>50 / 35	>50 / 31		

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### 7- Private Banking

Keywords	Your Google Rank in			
	LB	US		
Private banking Lebanon	>50 / 9 / 4 / 4	>50 / 8 / 5 / 4		
Capital markets Lebanon	>50 / 11 / 8 / 6	>50 / 10 / 8 / 6		
Asset management Lebanon	>50 / 1 / 1 / 1 / 1	>50 / 1 / 1 / 2 / 1		
Business banking services Lebanon	>50 / 16 / 14 / 13	>50 / 15 / 13 / 13		
Corporate banking Lebanon	>50 / 18 / 29 / 23	>50 / 19 / 18 / 23		

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Due to the continuous SEO work on FNB Website, Organic traffic has considerable increased over the course of one year period to reach 4,762 sessions in Feb 2018 vs. 3,228 in Feb 2017 (47.5% increase in number of sessions or visits to the to the site coming from Organic Traffic only).

SEO has also a big positive impact on the branding and the brand reputation of the website; by being featured on Google's 1st page, Google transmits trust to FNB's website which is translated into more credibility and brand equity.

Organic Traffic Progress – Feb 2017 to Feb 2018



## Organic Traffic Progress – Feb 2017 to Feb 2018

Default Channel Grouping	Acquisition			Behavior		
	Users ? ↓	New Users ?	Sessions ?	Bounce Rate ?	Pages / Session	Avg. Session Duration
	140,186 % of Total: 100.00% (140,186)	139,965 % of Total: 100.08% (139,860)	261,474 % of Total: 100.00% (261,474)	74.38% Avg for View: 74.38% (0.00%)	1.61 Avg for View: 1.61 (0.00%)	00:01:40 Avg for View: 00:01:40 (0.00%)
1. Referral	83,355 (58.47%)	82,995 (59.30%)	158,095 (60.46%)	81.07%	1.33	00:01:31
2. Organic Search	36,034 (25.28%)	34,726 (24.81%)	54,442 (20.82%)	52.95%	2.37	00:02:12
3. Direct	20,238 (14.20%)	19,564 (13.98%)	44,883 (17.17%)	77.01%	1.66	00:01:34
4. Social	2,938 (2.06%)	2,678 (1.91%)	4,052 (1.55%)	72.04%	1.71	00:01:27
5. (Other)	2 (0.00%)	2 (0.00%)	2 (0.00%)	100.00%	1.00	00:00:00

Also during this period, from Feb 2017 till Feb 2018, Organic traffic represented the second source of traffic to FNB website and processes the best traffic metrics in terms of bounce rate (lowest Bounce rate among all other traffic sources 52.95%), pages / session (highest number of pages visited per session 2.37) and average session duration (highest time spent per session)



 Maintain the top position (1, 2 &3) on Google 1<sup>st</sup> page for the following keywords:

## 1. General Keywords

- ✓ Banking Services in Lebanon
- ✓ Open Bank Account in Lebanon

## 2. Insurance Keywords

- ✓ Bank insurance Lebanon
- ✓ Banking Insurance Packages Lebanon
- ✓ Education Saving Plan
- ✓ Income insurance Lebanon
- ✓ Cargo insurance plan Lebanon

#### 3. Cards Keywords

- ✓ Visa Business Credit Cards Lebanon
- ✓ Visa Corporate Credit Cards Lebanon
- ✓ Business Credit Cards in Lebanon
- ✓ Online Shopping Cards Lebanon
- ✓ Secure Online shopping cards Lebanon
- ✓ Ecommerce cards Lebanon

#### 4. Home Loan Keywords

✓ Housing Loan in Lebanon

## 5. Bank Accounts Keywords

- ✓ Bank Accounts in Lebanon
- ✓ Open Wedding Account in Lebanon
- ✓ Open Current Account Lebanon
- ✓ Current Account Benefits Lebanon
- ✓ Open Saving Account Lebanon
- ✓ Saving Account benefits Lebanon

## 6. Online and Mobile Banking Keywords

- ✓ Online Banking services in Lebanon
- ✓ Mobile Banking Lebanon
- ✓ SMS Banking Lebanon
- ✓ Phone Banking In Lebanon
- ✓ Internet Banking in Lebanon

## 7. Private Banking Keywords

✓ Asset Management Lebanon

• Work on the words already existing on Google 1<sup>st</sup> page to reach the first 3 positions:

## 1. General Keywords

- ✓ Banks in Beirut
- ✓ Top Bank in Beirut

#### 2. Insurance Keywords

- ✓ Retirement Insurance plan Lebanon
- ✓ Travel Insurance Plan Lebanon
- ✓ Car Insurance Plan Lebanon

## 3. Cards Keywords

- ✓ Corporate Credit Cards Lebanon
- ✓ Debit Cards in Lebanon
- ✓ Apply for debit card in Lebanon
- ✓ Internet Cards Lebanon

## 4. Home Loan Keywords

- ✓ Home Loans Lebanon
- ✓ House Loan Lebanon
- ✓ Housing Loan Interest rate Lebanon
- ✓ Expat Home Loan Lebanon
- ✓ Iskan Housing Loan Lebanon

## 5. Online and Mobile Banking Keywords

- ✓ Online Banking Lebanon
- **6. Private Banking Keywords**
- ✓ Investment Services Lebanon
- ✓ Banking Trading Lebanon
- ✓ Private Banking Lebanon
- ✓ Capital Markets Lebanon

• Work on the remaining few words existing on Google  $2^{nd}$  page to reach the  $1^{st}$  page :

#### 1. General Keywords

✓ Top Banking services in Lebanon

## 2. Insurance Keywords

- ✓ Bank assurance Lebanon
- ✓ Hospital Insurance Plan lebanon

## 3. Private Banking

- ✓ Financial Institution Lebanon
- ✓ Equity Trading Lebanon
- ✓ Business Banking Services Lebanon

